



DEFENSE LOGISTICS AGENCY

THE NATION'S COMBAT LOGISTICS SUPPORT AGENCY



**Annual Child Nutrition
Training Summit**
Ohio Department of Education
Pat Scott, DLA Subsistence
March 5, 2018

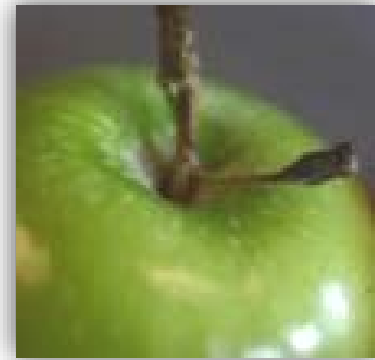




USDA/DoD Fresh Produce Program

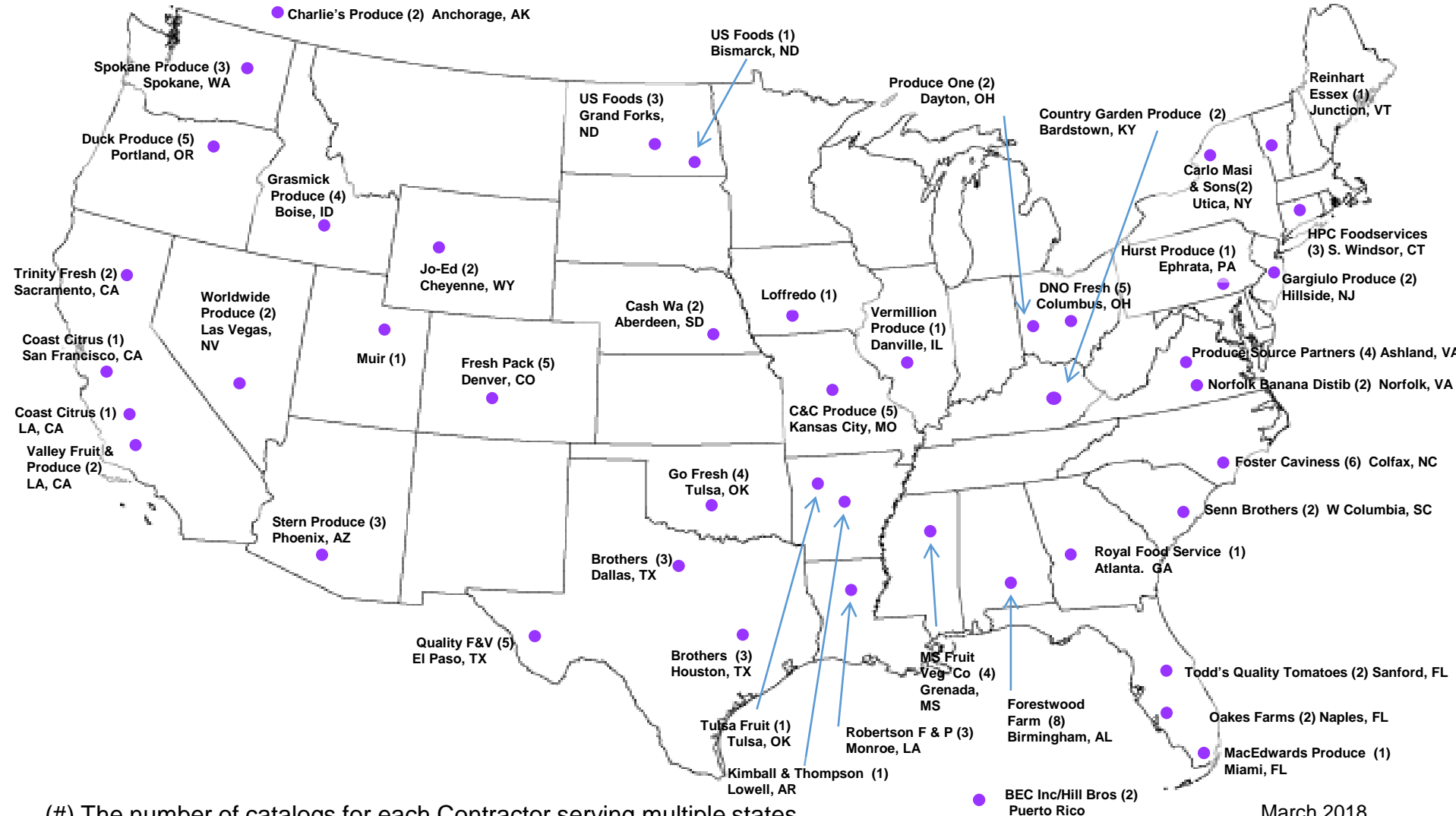


- Our Goal – to provide a full selection of high quality US-grown produce at best market prices to thousands of locations
- Who we are: Two federal agencies with a successful partnership since 1994
- Advantages:
 - Greater buying power by combining all requirements within the same contract zone; e.g. region, state, multi-state
 - Emphasis on high quality produce and weekly deliveries
 - Full variety produce items along with pre-cuts and local grown
 - FFAVORS - Easy to use ordering website and funds tracking
 - Catalog review of items and prices occurs every week
 - Training provided by DLA account managers on ordering/receipts





Subsistence Long Term Produce Contracts (118)



(#) The number of catalogs for each Contractor serving multiple states

March 2018



USDA/DoD Fresh Produce Program



- Ohio has increased participation over the years - \$7.7M this year.
- Currently Ohio 458 districts are split among 3 vendors; new acquisition strategy under review.
- Produce items can be added to the catalog upon request; seasonality affects item availability during the year.
- DLA and USDA are committed to:
 - Strong Customer relationships
 - Competitive produce awards
 - Dedicated, experienced workforce
 - Communication with all parties

